

## APPENDIX A: DETAILED TRACK RECORD

The following table presents the Principals' track record for the period from November 1, 1993 through March 31, 2011 (\$000s):

<u>Name</u>	<u>Description</u>	<u>Type</u>	<u>Date</u>	<u>Amount Invested</u>	<u>Amount Realized</u>	<u>Current Value</u>	<u>Gain/ (Loss)</u>	<u>Gross IRR</u>
Government Property, Inc.	Acquires and develops office buildings leased to government agencies	B	Jul-94	\$ 21,296	\$ 32,314	\$ -	\$ 11,018	12.4%
Vermont Castings, Inc.	Manufacturer of wood and gas stoves	B	Sep-94	\$ 4,700	\$ 33,782	\$ -	\$ 29,082	105.7%
Media Marketing, Inc.	Provides travel packages as corporate incentive programs	B	Sep-94	\$ 4,266	\$ -	\$ -	\$ (4,266)	NM
Paul Sebastian, Inc.	Manufacturer and marketer of men's and women's fragrances	B	Nov-94	\$ 5,499	\$ -	\$ -	\$ (5,499)	NM
Ames, Inc.	Manufacturer and distributor of valves	B	May-96	\$ 2,700	\$ 8,955	\$ -	\$ 6,255	160.0%
Hydrodynamics, Inc.	Manufacture & market a patented product used in the reduction of scaling in liquid processing facilities	B	Nov-95	\$ 1,946	\$ -	\$ -	\$ (1,946)	NM
PF Changs China Bistro	Asian restaurant chain	G	Feb-96	\$ 2,250	\$ 12,002	\$ -	\$ 9,752	70.2%
Artra Group, Inc.	Packaging, temporary technical personnel placement company.	G	Mar-96	\$ 2,500	\$ 4,260	\$ -	\$ 1,760	1512.7%
Tasco Sales, Inc.	Manufacturer of telescopes and binoculars	B	Mar-96	\$ 1,900	\$ -	\$ -	\$ (1,900)	NM
National Insurance Group	Forced placed insurance and software-based service provider to mortgage industry	B	May-96	\$ 4,094	\$ 8,196	\$ -	\$ 4,102	27.2%
Video Technologies, Inc.	Develop software for video imaging technologies	V	Jul-96	\$ 800	\$ -	\$ -	\$ (800)	NM
PacPizza, LLC	Owns and operates Pizza Hut franchised restaurants.	B	Aug-97	\$ 5,580	\$ 5,433	\$ -	\$ (147)	NM
Acrodyne Industries, Inc.	Design, manufacture and market television transmitters.	P	Nov-97	\$ 1,600	\$ 2,056	\$ -	\$ 456	30.5%
Cheniere Energy, Inc.	Operates the largest LNG receiving terminal in the US	P	Dec-97	\$ 1,452	\$ 45,869	\$ -	\$ 44,417	75.3%
BSR/Cheniere Energy, Inc.	Loan to affiliate of oil and gas exploration company	V	Dec-97	\$ 1,900	\$ 2,090	\$ -	\$ 190	7.3%
Relationship Marketing Group	Utilizes purchase activity to effectively target market	V	Feb-98	\$ 2,967	\$ 2,167	\$ -	\$ (800)	NM
San Francisco Toymakers	Designs and markets FOB and promotional toys	G	Apr-98	\$ 6,450	\$ 1,400	\$ -	\$ (5,050)	NM
Franchise Services Company	Provider of outsourced back office accounting services to franchised restaurants	G	Jun-98	\$ 26	\$ 2,515	\$ -	\$ 2,489	260.1%
Metis, Inc.	Provider of software for auditing internet site advertising	V	Aug-98	\$ 1,130	\$ 3,674	\$ -	\$ 2,544	17.5%
Beta Oil and Gas	Oil and gas exploration company	P	Jan-99	\$ 2,000	\$ 5,663	\$ -	\$ 3,663	196.5%
Senetek plc	Biopharmaceutical company that develops products in skincare/dermatologicals and sexual dysfunction markets	P	Apr-99	\$ 5,000	\$ 6,890	\$ -	\$ 1,890	8.3%
Red V Networks	Provider of freeware and ancillary services on the Web	V	Jul-99	\$ 500	\$ -	\$ -	\$ (500)	NM
WalkAbout Computers, Inc.	Designs, manufactures and markets rugged pen tablet	B	Nov-99	\$ 5,242	\$ 4,414	\$ -	\$ (828)	NM

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	computers							
LifePoint, Inc.	Early-stage company developing saliva-based diagnostic equipment	P	Jun-01	\$ 4,063	\$ -	\$ -	\$ (4,063)	NM
Wellpartner, Inc.	Mail-order and specialty pharmaceutical distributor	G	Nov-04	\$ 8,010	\$ -	\$ 14,698	\$ 6,688	11.3%
Velocity Express, Inc.	Same day delivery of time-critical packages	P	Dec-04	\$ 8,750	\$ -	\$ -	\$ (8,750)	NM
Miravant Medical Technologies, Inc.	Pharmaceutical R&D company specializing in photodynamic therapies	P	Mar-05	\$ 4,000	\$ -	\$ -	\$ (4,000)	NM
Pacific Building Care, Inc.	Regional janitorial services company servicing corporate accounts	B	Jan-06	\$ 10,389	\$ -	\$ 10,389	\$ -	0.0%
Zanco, LLC	Multi-level marketing company	V	Jun-06	\$ 4,200	\$ -	\$ -	\$ (4,200)	NM
David Morris, Ltd.	Distributor of high-end watches and accessories	G	Jun-06	\$ 1,206	\$ 793	\$ 9,600	\$ 9,187	57.9%
Farrel Corp.	Manufacturer of industrial mixing machines for the rubber and plastics industries	B	Jan-07	\$ 2,000	\$ 27,569	\$ 4,000	\$ 29,569	305.8%
Club Holdings, LLC	Destination resort and golf club	G	Jan-07	\$ 10,550	\$ -	\$ 10,550	\$ -	0.0%
Craftsmen Industries, Inc.	Designer and manufacturer of mobile display vehicles for the event/promotion industry	B	Jan-07	\$ 8,063	\$ -	\$ 17,182	\$ 9,119	20.4%
Rivulet, Inc.	Software provider of products that enable high-speed transmission of time-critical traffic	V	Mar-07	\$ 2,089	\$ -	\$ -	\$ (2,089)	NM
Island Seafood, Inc.	Lobster distributor based in southern Maine	G	Mar-07	\$ 8,250	\$ 86	\$ 439	\$ (7,725)	NM
Service Select, Inc.	Provides elaborate security systems to homeowners	G	Mar-07	\$ 845	\$ -	\$ -	\$ (845)	NM
3D Medical Manufacturing, Inc.	Manufacturer of precision parts for the orthopedic implant industry	B	Jun-07	\$ 9,500	\$ -	\$ 15,780	\$ 6,280	14.5%
Wasabi, Inc.	Developer of software to make network storage more efficient	V	Jul-07	\$ 3,072	\$ -	\$ -	\$ (3,072)	NM
Neterion, Inc.	Develops hardware and software solutions for high-end networking	V	May-08	\$ 3,500	\$ 517	\$ 83	\$ (2,900)	NM
Creative Group, Inc.	Offers start-of-the-art post production services to media companies	B	Jun-08	\$ 6,247	\$ -	\$ 9,558	\$ 3,311	16.7%
Cheniere Energy, Inc.	Operates the largest LNG receiving terminal in the US	P	Aug-08	\$ 8,500	\$ 2,162	\$ 16,414	\$ 10,076	37.0%
Specialists On Call, Inc.	Provides highly trained specialist physicians remotely using video conferencing technologies	G	Aug-08	\$ 1,825	\$ -	\$ 4,000	\$ 2,175	43.1%
CBC Holdings, LLC	Operator of "triple-play" cable company in southern California	B	Mar-09	\$ 3,929	\$ -	\$ 3,929	\$ -	0.0%
Indelible, LLC	Digital ad agency focused on content creation and distribution	G	Mar-10	\$ 1,000	\$ -	\$ 3,000	\$ 2,000	200.0%
<b>Total</b>				<u>\$ 195,785</u>	<u>\$ 212,808</u>	<u>\$ 119,621</u>	<u>\$ 136,644</u>	<u>22.4%</u>